

## Club Health Assessment for Ident 7820 - REP OF SAN MARINO - UND through February 2010

| TRIVATIONAL      |              |                    |             |                  |                | St   | atus       | Membership                                          |                            |                         |                           |                   |                       |                                     | Reports                                             |                                    |                                         |                       |                          | Financ                                        | e LCIF         |                                |
|------------------|--------------|--------------------|-------------|------------------|----------------|------|------------|-----------------------------------------------------|----------------------------|-------------------------|---------------------------|-------------------|-----------------------|-------------------------------------|-----------------------------------------------------|------------------------------------|-----------------------------------------|-----------------------|--------------------------|-----------------------------------------------|----------------|--------------------------------|
| Club<br>Number   |              | Club<br>ame        |             |                  | harter<br>Date |      |            | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped |                   | YTD<br>Net<br>Growth% | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR *** | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation | No<br>Active<br>Email ** | Months<br>Since Las<br>Activity<br>Report *** | Accoun         |                                |
|                  |              |                    |             |                  |                |      |            |                                                     | If below                   |                         |                           |                   | If net loss           | ;                                   |                                                     | If no report                       | t When                                  |                       | Notes the                | If no repor                                   | t              |                                |
|                  |              |                    |             |                  |                |      |            |                                                     | 15                         |                         |                           |                   | is greater            |                                     |                                                     | in 3                               | more tha                                | an                    | officers that            | in 12                                         |                |                                |
|                  |              |                    |             |                  |                |      |            |                                                     | members                    |                         |                           |                   | than 20%              |                                     |                                                     | months                             | one yea                                 | r                     | do not have              | months                                        |                |                                |
|                  |              |                    |             |                  |                |      |            |                                                     | appears                    |                         |                           |                   | appears               |                                     |                                                     | appears in                         | appears                                 | in                    | an active                | appears ir                                    | า              |                                |
|                  |              |                    |             |                  |                |      |            |                                                     | in red                     |                         |                           |                   | in red                |                                     |                                                     | red                                | red                                     |                       | Email                    | red                                           |                |                                |
| Clubs m          | nore ti      | nan two y          | ears c      | old              |                |      |            |                                                     |                            |                         |                           |                   |                       |                                     |                                                     |                                    |                                         |                       |                          |                                               |                |                                |
| 27950 SAN MARINO |              |                    |             | 11/07/1959       |                |      | Active     |                                                     | 52                         | 0                       | 4                         | -4                | -7.14%                | 56                                  | 25                                                  | 0                                  |                                         | New                   |                          | 43                                            |                |                                |
|                  | YTD          | YTD                | YTD         | Current          |                |      | VTD        |                                                     | Member                     | Averag                  | -                         | of Clubs          | % No                  | % N                                 |                                                     |                                    |                                         | Status Quo            |                          | Average                                       | Members        | % of Clubs                     |
| Total<br>Clubs   | New<br>Clubs | Cancelled<br>Clubs | Net<br>Club | Total<br>Members | YTD            | YTD  | YTD<br>Net | Net<br>Growth                                       | Count 12<br>Months         | Memb<br>Coun            |                           | n less than<br>20 | MMR<br>in             | Offic<br>Repor                      |                                                     | of CI<br>in                        |                                         | Clubs<br>n Financial  | of<br>Cancelled          | Cancelled<br>Club                             | Lost<br>Due to | Cancelled for<br>Non-Financial |
|                  | Count        | Count              | Gain        | Count            |                | Drop | Growth     | %                                                   | Ago                        | Per Cli                 |                           | nembers           | 3 Months              |                                     |                                                     |                                    |                                         | uspension             | Clubs                    | Age                                           | Cancellation   |                                |
| 1                | 0            | 0                  | 0           | 52               | 0              | 4    | -4         | -7.14%                                              | 56                         | 52                      | 2                         | 0%                | 0                     | % 0'                                | % 0%                                                |                                    | 0                                       | 0%                    | 0                        | 0                                             | 0              | 0%                             |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R-Never Reported.